

## **JOB DESCRIPTION**

Vacancy: **Sales Negotiator & Administrator**

Vacancy Ref: **NEG24**

Contract: **Full time – Permanent**

Hours: **Monday to Friday 8.30am to 17.30pm & Saturdays as rostered (currently 1 in 4 - Hours 9.30am to 12.30pm)**

Holidays: **20 Days per Annum plus Statutory Days (Minimum 8) running from January to December**

Reporting to: **Director**

Location: **Belfast**

Salary: **Dependent on Experience**

### **Company Background:**

Simon Brien is one of Northern Ireland's leading Residential Estate Agencies and is at the forefront of the private resales, land and new homes market. The Simon Brien Land and New Homes Team would be regarded as market leaders in land transactions and new developments across Northern Ireland. We handle a diverse portfolio from small niche schemes of 2 to 10 houses, to large scale City Centre apartment developments to larger housing developments from 20 to 500 houses. Our Resales Team cover all of Northern Ireland from apartments to country residences.

The ethos of Simon Brien is built on traditional values of customer care, long established experience, and a professional and personal service for all our clients.

### **Purpose of the Role:**

The successful candidate will be a vital member of the team engaging in a range of different activities within the Resales & New Homes departments. This role is the perfect opportunity for someone who has a passion for people and property and attention to detail.

### **Key Responsibilities:**

The key responsibilities include but are not limited to the following:

- Supporting and assisting the Sales Department with property enquiries, booking viewings, negotiating sales, managing contracts, reporting and servicing our existing clients from initial enquiry and negotiating property sales through to completion along with any administrative duties required to support the department.

## Key Skills:

The key skills and responsibilities include but are not limited to the following:

- Typing letters, reports, schedules, memos, brochures etc.
- Maintaining Client files & Compliance
- Deal with Client queries
- General administration (filing, scanning, photocopying etc.)

## Criteria:-

- Estate Agency Experience Essential (at least 2 years)
- Excellent communication/organisational skills
- Attention to detail
- Excellent written and spoken grammar
- Excellent computer skills including Excel, Word
- A team player

## How to apply

To apply, please send your CV (including your National Insurance Number) to [careers@simonbrien.com](mailto:careers@simonbrien.com) with the subject line “**NEG24– Sales Negotiator**” outlining how you meet each of the skills and responsibilities. Please ensure you clearly demonstrate how you meet the above criteria in your CV. Closing date Friday 26th July 2024.

Please also complete the attached **Monitoring form** (with National Insurance Number). Applications will be considered incomplete if the monitoring form is not returned.